

The benefits of Cloud Exchange

- 1 Enhanced performance and availability**—relying on the public internet to connect can inhibit your performance and availability because you have no visibility or control over the route and performance of the path the data is taking
- 2 Retained flexibility**—from the simple introduction of new cloud vendors into a network solution and easily scalable bandwidth delivery, the solution can easily adapt to changing business needs
- 3 Simple and cost efficient**—operating a distributed multicloud architecture can introduce additional management complexity and costs that Cloud Exchange negates, as well as reducing the ingress and egress charging to public cloud platforms.

Cloud Exchange - bringing it all together

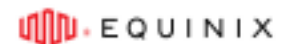
With business-critical applications now hosted in many different locations, Cloud Exchange keeps you safe by privately connecting the leading Public Cloud and SaaS providers to deliver a high-performing and secure experience.

Let your customers connect to the cloud platform of their choice, without needing discrete connectivity for each or traversing the public internet.



Most businesses are operating a multi-cloud architecture today, often without realising. Interconnection is key to maximising the user experience, whilst simplifying the underlying solution and providing an essential building block for your customers

Using Equinix Fabric—a world leading interconnection platform—we can help you simplify your customers journey to multi-cloud.



Virtual1's 200+ staff are based across our London HQ, North Macedonia, China and Sweden. Our teams know that being easy to deal with is just as important as the solutions we deliver, so we have the best people in the industry with a passion for what they do.

In addition to our solutions, we offer our partners peace of mind that they're dealing with a professional, robust organisation.

To learn more about how we can power your potential, get in touch:

enquiries@virtual1.com

virtual1.com

How we do it:

We're ISO27001 (information and security) & ISO22301 (business continuity) accredited to demonstrate a fully robust and dependable supplier with detailed processes to mitigate risk when things go wrong.

We set the bar high with an NPS target of 60, and we achieve it. In a highly competitive marketplace, the customer experience is just as important as the service you deliver so we've made it one of our core objectives.

We're serial award winners, achieving 17 in the last 2 years alone. This includes Best Network at the Comms National Awards 3 years running, winning in Cloud Transformation at the Acronis #CyberFitPartner Awards 2020 and Specialist Vendor of the Year at CRN Channel Awards. This recognition gives end customers confidence that their supplier is working with a market leader and innovator.

